

# Hospice Billing

User Guide

*Prepared for*

**myUnity Essentials Financial**



**Netsmart**

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# Overview

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This guide provides instructions for the Hospice Billing process in myUnity Essentials Financial.

## Insurance Setup

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Insurances are added in the Insurance library from the Clinical home page. Additional billing setup is completed in the Billing Module when a new hospice payer is added.

Go to **File > File Maintenance > Entity**, press **Change Type** and set the radio button to Insurance. Press **Find** to search for and select the insurance and then click on the **Insurance** tab. The following fields must be set:

**Insurance Type:** payers are grouped by type if they use the same Revenue/HCP/Modifiers on claim output. If the payer uses the same codes as Medicare, select Medicare Hospice Rev type.

**Financial Class:** groups payers for purposes of running the billing process, claim generation and reports. Select either Medicare Hospice, Commercial Hospice, etc.

**Bill Type:** Select the claim format to be used for claim generation.

**Payor/Submitter#:** 5-digit electronic claim Payor ID (obtained from clearinghouse or payer) or setup the Clearing House Info if contracted with Netsmart for RevConnect or Waystar.

**Bill Method:** select Hospice (if payer reimburses a calculated amount like Medicare) or Normal (if they pay flat rate for each Level of Care).

**Payor Type:** Determines the value for element SBR09 Claim Filing indicator in electronic claim files. (i.e. MA for Medicare, MC for Medicaid, CI for Private Insurance or VA for Other Gov't). Also used to determine if insurance is Medicare to allow for Real-Time Eligibility functions.

**Billing Unit Overrides:** For Medicare Hospice, units should be 1/4 Hours for Visits Modalities & Continuous, Units for other Per Diems. For other payers, follow your payers billing guidelines.

Entity Maintenance: Insurance 60018 - Medicare Hospice - Edit

Name/Address | Insurance | Ins-Rate | Contact | Notes

Insurance Type: Medicare Hospice Rev  
 Financial Class: Medicare Hospice Cla:  
 Bill Type: UB04  
 Provider #:  
 Payor/Submitter #: 12345  
 GL A/R Account #:  
 GL Revenue Account #:  
 GL Discount Account #:  
 PPS Billing:  Bill Method: Hospice  
 Payor Type: 1-Medicare (Fee for Service)  
 Requires EV:

Billing Unit Overrides:

#	Modality	Units
1	Skilled Nursing	1/4 Hrs
2	Physical Therapy	1/4 Hrs
3	Speech Therapy	1/4 Hrs

\* Revenue Based on Calculated Time/Units

Billing Requirements:

Plan of Care  HIPPS Code  
 Authorization

Timely Filing: 365

Find Save Cancel Print

On the **Ins-Rate** tab, add a rate for each Per Diem Charge & SIA for 100% (Type = P) and enter the Sequester rate(s) with the Allow box checked. For other payers, enter rate amounts based on the payer’s published reimbursement instructions.

Enter the **BLANKETRATE** charge code for 0% and check the Allow box to indicate all other visits are not reimbursed by Medicare for the Medicare Hospice insurance. Do the same for non-Medicare payers if applicable.

If the agency bills **Room & Board**, follow the [R&B Billing FAQ](#) for additional instruction.

Entity Maintenance: Insurance 60018 - Medicare Hospice - Browse

Name/Address | Insurance | Ins-Rate | Contact | Notes

Charge-Description	Charge-Code	Start-Date	End-Date	Type	Rate	Allow	HCPC
Blanket Physician Services	BLANKET19	1/1/2014	12/31/2099	P	100.00	<input checked="" type="checkbox"/>	
Blanket Proration	BLANKETRATE	1/1/2014	12/31/2099	F	0.00	<input checked="" type="checkbox"/>	
Blanket Proration R&B	BLANKET10	1/1/2014	12/31/2099	F	0.00	<input type="checkbox"/>	
Continuous Home Care	CONTINUOUS	1/1/2014	12/31/2099	P	100.00	<input checked="" type="checkbox"/>	
Hospice Service Intensity Adj	HOSPICESIA	1/1/2014	12/31/2099	P	100.00	<input checked="" type="checkbox"/>	
Inpatient Home Care	INPATIENT	1/1/2014	12/31/2099	P	100.00	<input checked="" type="checkbox"/>	
Respite Home Care	RESPITE	1/1/2014		P	100.00	<input checked="" type="checkbox"/>	
Routine Home Care	ROUTINE	1/1/2014		P	100.00	<input checked="" type="checkbox"/>	
Sequester	SEQUESTER	1/1/2014	4/30/2020	P	98.00	<input checked="" type="checkbox"/>	
Sequester	SEQUESTER	4/1/2022	6/30/2022	P	99.00	<input checked="" type="checkbox"/>	
Sequester	SEQUESTER	7/1/2022	12/31/2099	P	98.00	<input checked="" type="checkbox"/>	

Rev-Code: HCPC/Other:

Find Save Cancel Print Add Delete Clone

# Patient Information

## Level of Care

Patients are admitted in Clinical and their Level of Care (LOC) is added and updated in the **Clinical Patient Profile** and can be viewed in the Billing Module Patient file Other tab. It must be present to begin the billing process.

[Patient Chart Notes](#)

Patient:

Chart: 1 Benefit Period: 1 **Level of Care: Routine Home Care**

Patient Information:		
SOC Date: <input type="text" value="02/08/2021"/>	Medical Record #: <input type="text" value="000000257"/>	Status: <input type="text" value="Admitted"/>
Start of Hospice Care: <input type="text"/>	Benefit Number: <input type="text" value="1"/>	
Hospice SOC Reason: <input type="text" value="(Select One)"/>		

## Location of Care

Patient Location of Care information is entered in the **Clinical Patient Profile** and posts to the Billing Module **Patient** file **Assign** tab. If no Institute is present, the Location of Care is considered 'Home.'

Location of Care:	
Location of Care: Location of Care: <a href="#">Home</a>	
Start Date: <input type="text" value="02/08/2021"/>	End Date: <input type="text"/>
Street: <input type="text"/>	
Suite/Apt #: <input type="text"/>	
City: <input type="text"/>	State: <input type="text"/> Zip Code: <input type="text"/>
Phone: <input type="text"/>	Fax: <input type="text"/>
Facility Type: <input type="text" value="Other"/>	NPI #: <input type="text"/>

## Benefit Periods and Diagnosis Codes

The Benefit period is created in the Billing Module when a (re)Certification of Terminal Illness, Hospice Item Set (HIS) Admission record or other form your agency has configured is posted from the **Clinical Patient Chart**.

The Diagnosis Export (DE mark) on the form creates a 485 record in the Billing Module which stores the diagnosis codes used in billing for that period. To view Diagnosis Codes in the Billing Module:

- Go to **Patient > Admit/Maintain**, select the patient and on the **Certify** tab select the benefit period on the top half of the window.
- Select the **485** record on the lower half of the window. Press **Print**, then **Preview** to view the diagnosis codes.

Diagnosis Code corrections are made to the form in Clinical and reposted to the Billing Module.

### Revocation Days

For patients who revoked and reelected the hospice benefit within 60 days, enter their number of benefit days used. This information should be entered in the **Billing Module Patient** file **Admit** tab in the **Revoke-Days** field and determines when the patient’s Late Routine day begins (day 61).

Unit/Team	Discharge	Add'l-Data	
Benefit-Start:	4/8/2021	NOE-NOC:	
Revoke-Days:	0	Admit-Time:	11:56 PM
		NOTR-Date:	
		Is-Hospice:	<input checked="" type="checkbox"/>

### Transfers from another Hospice

For patients who transferred from another hospice agency, confirm the Hospice SOC Reason and Benefit (Start of Hospice Care) Date are correct in the Clinical module to ensure the NOC can be generated in the Electronic Claims menu.

If an Occurrence Code 27 is required on a claim for a certification period that started with the other agency, use the Bill Data tab in Billing to enter this data (this code will populate automatically for all certification periods that are present in billing).

Patient: 000000166 - Hospicetest, Transfer Admit: 8/9/2019 - Browse

Patient	Admit	Diagnosis	Assign	Insurance	Certify	Authorize	Docs	Other	Notes
---------	-------	-----------	--------	-----------	---------	-----------	------	-------	-------

Insurance	Name	Start-Date	End-Date	Seq
60049	Medicare Hospice	8/9/2019	12/31/2099	1

  

Guarantor Info	Bill Rates	Bill Data	
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Type	Bill-Date	Code	Date	Amount	Note / Text
Occurrence1	8/31/2019	27	6/12/2019		

Buttons: Find, Save, Cancel, Print, ?

## Facility Information

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Add institutes in the Clinical Facility library with a Facility Type assigned. This is needed for claim Q-code designation. The following Facility Types need their NPI and 9-digit zip code present: Q5003(LTC/NSNF), Q5004(SNF), Q5005(I/P Hospital), Q5007(LTC Hospital), Q5008(IP Psych).

After a new Facility has posted from Clinical, assign the County in the **Billing Module**.

- Go to **File > File Maintenance>Entity**, press **Change Type** and set the radio button to **Institute**.
- Search for and select the facility and assign the **County** from the dropdown.
- If billing Room & Board, assign a **Bill-To** charge on the **Other-Info** tab. Review the [Room & Board FAQ](#) for detailed billing instructions.

## Medication Import

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Go to **Report Groups** (or **File > Import/Export**) to import the pharmacy charges to be included on Medicare claims. Refer to the [Medication Import Process Only FAQ](#) for detailed steps on importing.

## NOE/NOC

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Notices of Election and Notices of Change are created in the Electronic Claims menu.

Refer to the [Hospice NOE FAQ](#) for detailed information.

## Hospice LOC Report

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The Hospice LOC Report is the first step in the billing process. It identifies patients missing their Level of Care information, performs billing edit checks, and generates Per Diem and Service Intensity Add-On (SIA) amounts. For Commercial payers reimbursing a flat daily rate instead of a calculated amount, the report generates Per Diem charges if **Warn if Insurance not set for Hospice Bill Method** is unchecked on the 'More Options' tab.

Go to **Report Groups** or **Charge > Hospice LOC Report**.

Specify the current **Billing Period** month and year.

### Missing LOC

Run the report choosing **Only Patients with Missing LOC** on the **More Options** tab for a list of patients who need their Level of Care information added in the Clinical Patient Profile. Uncheck the option when done.



## Create/Fix LOC Charges

Run the report with Report Type set to **All Records** and **Create/Fix LOC Charges** checked. Press **Preview** and go to the last page of the report to generate LOC charges for all patients. Close the Preview window.

## Exceptions Found

Run the report with Report Type set to **Exceptions Found**. Review and correct any exceptions using the [Hospice LOC Report Guide](#). After making corrections, run the report again choosing **Create/Fix LOC Charges**.

## Ready to Bill

Once the exceptions have been corrected and pharmacy meds have been imported, run the Hospice LOC Report with Report Type set to **Ready to Bill**. *Jump to the last page of the report* to populate the list of Ready to Bill patients, then close the Preview window.

Press the **Bill Audit** button at the bottom of the report window.

# Billing Audit

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Enter the **Bill Date**. The bill date specified will depend on agency billing practices. This is the date used to age the receivables and for claim creation.

Press **Preview** and review the audits to ensure rate amounts are correct and charges are flowing to the proper insurance for each patient. Audits can be printed or saved to PDF if desired.

Once satisfied that the information is correct, close the Preview window and press **Post**. Check with your agency System Administrator for the posting password if unknown.

# Electronic Claims

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Electronic Claims is where 837 claim files can be created for submission to a payer or clearinghouse. Batch claims can be created in ANSI X12 professional or institutional formats based on the Option Set selected in the drop-down. If your agency has contracted with Netsmart for one of the clearinghouses, review the [Zirmed Interface Guide](#), [Ability Interface Guide](#) or [RevConnect Interface Guide](#).

Go to **Billing > Electronic Claims** and select the Medicare Hospice Option Set or alternative hospice option set from the dropdown, depending on the payer(s) being billed.

**Report Sequence:** Select Patient or Insurance

**Selection Type:** Select All Records or individual Patients/Insurances (use Specific Includes tab to specify individual patients or insurances).

**Specific Includes tab:** This tab appears if selected Patients or Insurances is chosen. For specific insurance selection, the 'Store' button can be used to save the insurance selection for future use for the selected option set. The 'Clear' button will clear the insurance selection for the current run only. To permanently detach an insurance from an option set, highlight the insurance, press Remove and then Store.

**Submitted Type:** Set to 'Un-Submitted Only,' unless claims are being re-submitted in which case 'All Records' should be chosen.

**Bill Date Selection:** Enter the Bill Date from the Billing Audit for this claim period.

**Unit Selection:** For agencies with multiple Units, check the 'Active' box under Unit Selection and select the Unit for which the claim file is being created. Otherwise leave un-checked.

**Print Charge Detail:** Select this option to see charge detail on the Electronic Claim Submission report.

**Exceptions Only:** Select this option to see only claims that have errors needing correction.

**Claim Type:** Defaults to "Normal". If choose "Replacement" or "Cancel" the Bill Frequency code will be generated accordingly and the original claim DCN will pull to claim.

**Option Set Selection:** Use the drop-down arrow to select the Option Set to be used for electronic claim file creation. Option sets give you the ability to customize the claim based on the payor requirements.

**Filename:** Enter a unique file name with a .X12 extension. Special characters are not allowed in file names. Check if your payor has a required naming convention.

**UB04/1500 Button:** Click on the **UB04** or **1500** buttons to preview Institutional files as a UB04 form or Professional claim files as a 1500 form. Note: This is for informational purposes only, if sending the hard copy claim to the payer, use the Printed Claims menu to generate claims.

Press **Preview** after your selections have been made. Review the [Electronic Submission Exceptions Guide](#) for help making corrections.

After the exceptions have been corrected and the preview window is closed, the electronic claim file will be ready for transmission to the payer. If the file is ready to be sent, press "Mark as Submitted". If you are not ready to send the file, choose "Do NOT Mark as Submitted." Upload the .x12 file to the payer or clearinghouse website.

## Claim Status

Go to **Billing > Claims Status** to view the 999 and 277 claim response files. If your agency has contracted with Netsmart for one of the clearinghouses, review the [Zirmed Interface Guide](#), [Ability Interface Guide](#) or [RevConnect Interface Guide](#).

**X12 837 Claim File:** Specify the path where the electronic claim file was created or click the ellipsis button to browse to the file location (can leave this blank to view only the 999 or 277)

**277 or 999 Acknowledgement File:** Specify the path to where the 999 was downloaded or click the ellipsis button to browse to the file location.

Click **Preview** to view the Electronic X12 Report.

## Sample Electronic X12 File Report:

2/21/2013 9:33:10 AM		Electronic X12 File Report	
Submit Date: 02/12/2013 Time: 20:33 Submitter ID: IA009999			
X12 File: C:\Documents and Settings\kristin\Desktop\Rejections\130212Jan.txt			
Provider: HOME HEALTH & HOSPICE Number: 999999999 Version: 5010 Status: Rejected			
1	ISA*00*	*00*	*ZZ*IA009998 *28*15004 *130212*2033**00501*302122033*0
2	GS*HC*IA009999*15004*20130212*2033*302122033*X*005010X223A2~		
3	ST*837*0001*005010X223A2~		
4	BHT*0019*00*302122033*20130212*2033*CH~		
5	NM1*41*2*HOME HEALTH & HOSPICE*****46*IA009999~		
6	PER*IC*BILLING CONTACT*TE*8013746553~		
7	NM1*40*2*MEDICARE HOSPICE*****46*15004~		
8	HL*1**20*1~		
Provider:			
9	PRV*BI*PXC*251G00000X~		
10	NM1*85*2*HOME HEALTH & HOSPICE*****XX*999999999~		
11	N3*1 WEST END RD~		
12	N4*CITYVILLE*UT*846691019~		
13	REF*EI*999999999~		
14	HL*2*1*22*0~		
Subscriber:			
15	SBR*P*18*****MA~		
16	NM1*IL*1*PATIENT*HOSPICE*****MI*999999999A~		
17	N3*100 TOPAZ DRIVE~		
18	N4*CITYVILLE*UT*84669DMG*D8*19300114*F~		
19	NM1*PR*2*MEDICARE HOSPICE*****PI*15004~		
20	CLM*00000101330000001484*7105.97***81:A:3**A*Y*Y~		
21	DTP*434*RD8*20130101-20130131~		
Secondary Error related to the above record -> Segment has data element errors Position 2 reports error -> Invalid character in data element the bad element is [7105.97]			

## Adjusting Prior Months

When done with the current month billing, run the Hospice LOC Report for the prior month for Exceptions Found to view patients whose information may have changed after they were billed so corrected claims can be submitted. This also generates SIA amounts for patients who expired in the current period with SIA-eligible services from the prior month.

## HIS Export Files

HIS records can be entered in the **Patient > Certify** tab if not interfacing with Clinical Software. HIS export files are created in the **Clinical > Oasis/HIS Export** Menu.

Refer to the "[How do I generate the HIS export file?](#)" FAQ for further information.

## CAHPS Export Files

Hospice CAHPS Export files are created in the **Clinical > CAHPS Export** menu.

Refer to the "[How do I generate my Hospice CAHPS export file?](#)" FAQ for further information.