

# PDGM Payment Doesn't Match Billed Amount

*Prepared for*

**myUnity Essentials Financial**



**Netsmart**

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[www.ntst.com](http://www.ntst.com)

11100 Nall Avenue  
Overland Park, KS 66211  
800.842.1973

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# Table of Contents

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Overview.....	1
Late RAP Submission.....	1
HIPPS Discrepancy .....	1
Timing or Admission Source.....	2
Primary Diagnosis Code.....	3
OASIS.....	3
Comorbidity Diagnosis Codes .....	4
Agency Settings.....	4
VBP Adjustments .....	4
Sequestration and Quality/Non-Quality Rate .....	4
Outlier adjustments .....	5
PEP adjustments.....	5
Rounding differences .....	5
Visit Set-Up .....	5
Review Choice Demonstration .....	5
Third Party Issues.....	5
Pricer Software .....	5
MAC Issues.....	6

# Overview

This document will help determine why you may have a remaining AR balance after the Final Medicare payment has been applied to a PDGM period and how to make corrections in each case.

## Late RAP Submission

For periods starting 1/1/2021, a RAPs not submitted/accepted within 5 calendar days after the start of each 30-day period of care will incur a payment reduction equal to 1/30th of the payment amount for each day from the period start date until the date the RAP was accepted. This applies to MSP RAPs as well. Go to Payments and view the claim record to evaluate the Period Start date compared to the Initial Submit Date to determine if the RAP was submitted late. If needing to resubmit a RAP with an exception request, submit it with the KX modifier.

## HIPPS Discrepancy

With the implementation of PDGM, Medicare pays on the recalculated HIPPS. If information in the billing software doesn't match the CWF at the time of Final claim processing, it's possible for the Billed and Paid HIPPS reimbursement amounts to not match. To determine if this is the case, run the **Stats > Period Overview** report for the patient/period in question. Review the Final HIPPS and Paid HIPPS. If they don't match, continue through this section. If they do match, skip to the next section.

5/5/2020 3:14:36 PM		Period/Episode Overview			Page 1	
Alphabetic		Home & Hospice Care Services			Patients From:1/1/2020 To:5/5/2020	
PPS: Medicare						
<b>Weeks, Cody - 131210</b>	<b>Age:</b> 98	05/01/1922	Male	<b>Prim-Ins:</b> Medicare	1E54DD4FG54	
Red Bank, NJ 08745 H 732-954-8723	<b>Admit:</b> 01/01/2020	<b>Period-1:</b> 01/01/2020 - 01/30/2020				
<b>Unit:</b> Home Health Unit	<b>Disch:</b> 02/26/2020	F341	Dysthymic disorder	Behave_health Behavioral_6		
		L568	Oth acute skin changes due t	Mmta_other		
		O691XX1	Labor and del comp by cord a			
	<b>Diagnosis:</b>					
<b>Doctor:</b> Aarons, Devon B F 732-555-5151 H 515-854-5948	<b>Referred:</b> 2/4/2020	Unknown				
RAP: 1FC11 2/1/2020 Final: 1FC11 2/2/2020 Paid: 3GB21						
Timing: Early Institute: University of Penn LTC Hospital(7) - LTC						
Lupa Threshold < 4 Case-Weight: 1.17980						
County: Seward County						
	<b>Scheduled</b>	<b>Verified</b>	<b>Cost</b>	<b>Billed \$</b>	<b>Margin \$</b>	<b>Employee</b>
<b>RN</b>		1	150.00			Pipes, Piper
<b>PT</b>						
<b>ST</b>						
<b>OT</b>						
<b>MSS</b>						
<b>HHA</b>						
<b>OTH</b>		1	30.00	252.86	252.86	
<b>Total</b>		2	180.00	252.86	72.86	
<b>Profit Pct %</b>					28.81%	
						<b>Phone</b> 732-555-8777

## Timing or Admission Source

If the first position of the billed vs. paid HIPPS is different, it indicates Medicare recoded due to Early/Late Timing or due to Community/Institute source of admission. These two variables make up the first position of the HIPPS:

- 1 = Early Timing, Community Admission Source
- 2 = Early Timing, Institute Admission Source
- 3 = Late Timing, Community Admission Source
- 4 = Late Timing, Institute Admission Source

- If the patient was billed as Early but paid as Late and an eligibility check confirms they should be billed as Late, mark them as **Late** in the **Clinical Patient Profile** (Referral information section), which posts to billing so the period will calculate as Late.
- Un-bill and rebill the Final claim or adjust the AR balance to zero in Payment entry using an adjustment code. If un-billing the Final, the rebilled claim does not need to be submitted to Medicare since they should have recoded and paid correctly.

*Admission Source:*

Clinical referral

Episode Timing Override (First 30 Day):  Early  Late [Clear](#)

Referral Taken By:

Reason if not visited w/in 48 hours:

Comments:

If Community/Institute coding is wrong, check the **Patient** file **Assignment** tab in billing to confirm the Institute record is present. The End Date should be within 14 days of the period start date and the Specialty should be Hospital (used for admission and subsequent period claims), SNF, IP Rehab, LTC Hospital, or IP Psych (used for admission period claims only). If no Institute is found that meets the above criteria, the period will be scored as Community.

Patient: 131258 - Alswell, Lucky Admit: 6/4/2021 - Browse

Patient | Admit | Diagnosis | **Assign** | Insurance | Certify | Authorize | Docs | Other | Notes

Type	Name	Code	Start-Date	End-Date	Seq
Doctor	Aarons, Devon B	80002	8/27/2014	12/31/2099	1
Doctor	Zineiwski, Amy	80034	12/7/2016	12/31/2099	2
Employee	Dean, Kristin	90043	8/27/2014	12/31/2099	1
Employee	Sean Shawn	90050	8/27/2014	12/31/2099	2
<b>Institute</b>	<b>Ocean Regional Hospital</b>	<b>70011</b>	<b>5/30/2021</b>	<b>6/1/2021</b>	<b>1</b>

Specialty: Hospital; NPI#: 1234567890;  
 1303 North Main Street, Collingswood, NJ 08745 5587 Bus: 908-555-4584

Find Save Cancel Print Add Delete ?

- If the information is missing, enter it in the **Clinical Patient Profile** under the **Location of Care** and post the information to billing.
- If the **Specialty** designation is wrong, correct it in the **Clinical Facility library**.
- Un-bill and rebill the Final claim or adjust the AR balance to zero in Payment entry using an adjustment code. If un-billing the Final, the rebilled claim does not need to be submitted to Medicare since they should have recoded and paid correctly.

### Primary Diagnosis Code

If the second position of the HIPPS is different, it indicates a discrepancy in the primary diagnosis code grouping. Because Medicare uses the claim diagnosis codes for payment, you should not see a difference in this code between the billed and paid HIPPS. If you do, you can unbill/rebill the Final claim in myUnity Essentials. If that doesn't correct the HIPPS code, contact myUnity Essentials Financial support at <https://netsmartconnect.com> or check with your MAC for [claim processing issues](#).

### OASIS

If the third position of the HIPPS is different, confirm the Occurrence Code 50 date submitted on the claim matches the OASIS used for HIPPS scoring and that no responses were changed to the HIPPS-related questions after the OASIS was accepted by iQIES. M00 questions used in the scoring are:

- M1033 - Risk for Hospitalization
- M1800 - Grooming
- M1810 - Current ability to dress upper body safely
- M1820 - Current ability to dress lower body safely
- M1830 - Bathing
- M1840 - Toilet transferring

M1850 - Transferring

M1860 - Ambulation and locomotion

- In Billing, go to the **Patient** file **Certify** tab. Select the certification period and click on the **OASIS/HIS** tab. Select the OASIS RFA 1, 3, 4 or 5 used for HIPPS scoring for the period in question. Press **Print** then **Preview** to view the answers to the above M00 questions. Compare to what is on file in iQIES.
- If a corrected OASIS needs to be submitted, view the [OASIS Unlock FAQ](#) for steps on making corrections.

## Comorbidity Diagnosis Codes

If the fourth position of the HIPPS is different, it indicates a discrepancy in the secondary diagnosis code comorbidity grouping. Since Medicare uses the claim diagnosis codes for payment, you should not see a difference in this score between the billed and paid HIPPS. If you do, contact myUnity Essentials Financial support at <https://netsmartconnect.com> or check with your MAC for [claim processing issues](#).

# Agency Settings

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## VBP Adjustments

If the billed and paid amounts are off by the same percentage amount, confirm the VBP rate for your agency. As of 1/1/2022, all States are subject to the Home Health Value Based Purchasing model. Information on HHVBP can be found here: <https://innovation.cms.gov/innovation-models/home-health-value-based-purchasing-model>

If needed, enter or update the VBP rate for your agency following the instructions in the online help under File > File Maintenance > Entity, [Unit](#) on the Misc-Rates tab.

The AR balance can be manually adjusted in Payment entry, or to reflect accurately in AR and on the PPS Revenue Report, the Final claim can be un-billed from Payments and a new Final billing audit posted.

## Sequestration and Quality/Non-Quality Rate

If the payment amount is 2% higher or lower than the billed amount, make sure the sequestration amount is properly accounted for in the Medicare insurance setup. View the [Sequestration Rates FAQ](#) for detailed instructions on setting up rates and corresponding dates. The CARES Act temporarily suspended the sequestration, so be sure appropriate dates have been entered.

If your agency is setup as Quality instead of [Non-Quality](#), or vice-versa, you can change the setting in **File > File Maintenance > Entity, Unit** file for each unit on the **Misc-Rates** tab. Non-quality agencies are subject to a 2% payment reduction.

## Outlier adjustments

Outlier adjustments are generated during the Final Billing Audit posting if 'Include Outlier in AR Amount' is checked in **File>File Maintenance>System Settings** on the **Reporting** tab. If Medicare did not pay an outlier amount, confirm that the Outlier cap has not been exceeded by your agency. If your agency is having issues with Outlier adjustments, turn the **Billing Pre-Audit** setting on to **Fail** or **Warn** for **Visits Over 12 Hours** on the More Options tab. This will help ensure correct 15-minute increment units on the claim which are utilized in Outlier calculations.

## PEP adjustments

Partial Episode Payments are not automatically accounted for in the software. If the remittance advice indicates a PEP, remaining balances can be adjusted to zero by applying a manual adjustment in Payment Entry. To reflect these as PEPs for Medicare Cost Reporting, check the PEP box in the Patient > Certify tab.

## Rounding differences

Small balances due to rounding issues can be automatically adjusted at the time of electronic remittance posting. Review the [Small balance adjustments](#) FAQ for additional details.

## Visit Set-Up

If not all visits on the claim were counted towards LUPA or Outlier adjustments, ensure the billed charges are setup under the correct modality in **File>File Maintenance> Charge Code**. Confirm all visits are pulling to the Final claim as expected.

## Review Choice Demonstration

For agencies in States subject to the Review Choice Demonstration who have selected Choice #3 Minimal Review, claims are subject to a 25% payment reduction. For agencies who selected Choice #1 Pre-Claim Review and a PCR request was not submitted is also subject to a 25% payment reduction.

# Third Party Issues

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## Pricer Software

The links below are not supported by Netsmart but are helpful in confirming RAP and Final reimbursement based on claim criteria. If the billed amounts match the calculated amounts using either tool, contact your MAC to discuss the payment discrepancy.

- Palmetto GBA's HHA PPS Claims Calculator is an online tool that can be used to determine RAP and Final amounts.

<http://www.palmettogba.com/palmetto/hhapps.nsf/main?Openform&lob=J11HHH&tname=HHA%20PPS%20Claims%20Calculator>

- CMS provides PC Pricer software that can be run to calculate RAP and Final payments based on claim data. Their webpage includes a user manual for installing and using the software. Updated software is provided annually.

<http://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/PCPricer/HH.html>

## **MAC Issues**

Contact your MAC or visit their website to check for any known claim processing issues.

CGS Website: [http://www.cgsmedicare.com/hhh/claims/FISS\\_Claims\\_Processing\\_Issues.html](http://www.cgsmedicare.com/hhh/claims/FISS_Claims_Processing_Issues.html)

Palmetto Website: [http://www.palmettogba.com/Palmetto/Providers.nsf\\_Claims\\_Processing\\_Issues](http://www.palmettogba.com/Palmetto/Providers.nsf_Claims_Processing_Issues)

NGS Website: [https://ngsmedicare.com/ngs/portal/ngsmedicare/newngs\\_Claims\\_Processing\\_Issues](https://ngsmedicare.com/ngs/portal/ngsmedicare/newngs_Claims_Processing_Issues)

If the payer is not Medicare but has instructed the agency to bill like Medicare, confirm with the payer that they are truly paying episodically and not per visit.